

### External / Task

Action oriented  
Fast paced  
Direct  
Strong  
Taking control



### External / People

Connecting  
Enthusiastic  
Interactive  
Persuasive  
Outgoing



### Internal / Task

Analytical  
Detailed  
Precise  
Organised  
Gaining understanding



### Internal / People

Reflective  
Encouraging  
Caring  
Fair  
Values driven

