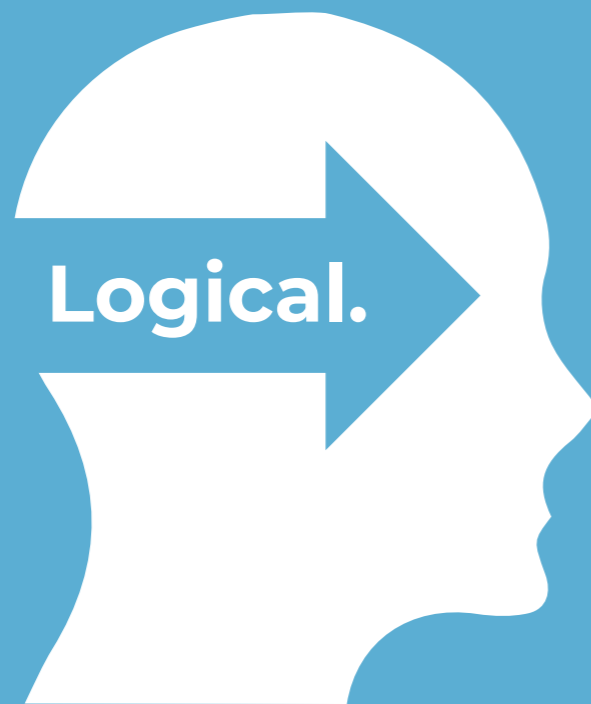


- ▶ **Define the situation.**
- ▶ **What is the goal?**
- ▶ **What do you want?**
- ▶ **What do I want to achieve?**
- ▶ **What are we aiming for?**
- ▶ **What's our long term aim?**
- ▶ **What does success look like?**
- ▶ **What's the real challenge here?**



- ▶ **What problem are we trying to solve?**
- ▶ **What do I need to do?**
- ▶ **What is the subject?**
- ▶ **What do we need to focus on?**
- ▶ **What is most useful or most valuable here?**
- ▶ **What are the next steps?**
- ▶ **What action will I take?**
- ▶ **What is happening right now?**
- ▶ **What leadership do you need to provide?**
- ▶ **What is at the heart of this?**

- ▶ **What is the plan?**
- ▶ **What is our strategy?**
- ▶ **What should we do to get there?**
- ▶ **What is our process?**
- ▶ **What decisions do we need to make?**
- ▶ **What series of steps do we need to take?**
- ▶ **What systems do we need in place?**
- ▶ **What inefficiencies can we remove?**
- ▶ **What process could we improve?**
- ▶ **What would be the best use of my time?**
- ▶ **What do we need to get right first time?**
- ▶ **Where do we need to keep our discipline?**
- ▶ **What standards can't we drop?**
- ▶ **What gaps are there in logic?**
- ▶ **What details don't we know?**



- ▶ How do I feel about this?
- ▶ What am I feeling?
- ▶ What are we feeling?
- ▶ What does my gut tell me?
- ▶ What was my initial impression?
- ▶ What were my initial thoughts?
- ▶ What's important to me?

- ▶ How are others feeling?
- ▶ What support might we need?
- ▶ How should we operate?
- ▶ What is most important to me?
- ▶ What is most important to the team or organisation?
- ▶ How does this fit with my / our values?
- ▶ What support might we need to provide to others?
- ▶ What kind of support would be most useful?
- ▶ How fair does this feel?



- ▶ **Who should I connect with?**
- ▶ **Who might we involve?**
- ▶ **How might we think differently?**
- ▶ **How else could we see this?**
- ▶ **Who might give us a different perspective?**

- ▶ **What ideas do you have to achieve this?**
- ▶ **What else might we try?**
- ▶ **What is this like?**
- ▶ **If there were no limits, what might we try?**
- ▶ **What does this remind us of?**
- ▶ **What strengths could we call upon?**
- ▶ **Who do we need to get / keep onboard?**
- ▶ **What are other ways to solve this?**



eXpressive.

**It's all about
moving.**



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